



February 2012

Dear Customer,

It is my pleasure to announce that with immediate effect, Hamworthy plc has become part of Wärtsilä. This merger strengthens Wärtsilä's leading position in the global marine market and further consolidates Wärtsilä's position as the industry's only total solutions provider.

Our lifecycle support capabilities cover all stages, from initial design through actual operations, and Hamworthy is a strong addition bringing complementary technologies and competencies. We believe strongly in marine gas and the opportunities arising from the rapidly evolving environmental market. Hamworthy has been highly successful in providing the marine and oil & gas industries with a wide range of specialist equipment and systems. We are especially proud of the value Hamworthy creates for its customers by offering systems that improve process efficiency, and through its development of environmentally friendly solutions.

By combining the offerings, expertise and experience of Wärtsilä and Hamworthy – the two industry leaders – we will create an exciting platform for long-term growth to benefit you, our valued customer.

Headquartered in Helsinki, Finland, Wärtsilä enhances the business of its customers by providing them with complete lifecycle power solutions. When creating better and environmentally compatible technologies, Wärtsilä focuses on the marine and energy markets with products and solutions as well as services. Through innovative products and services, Wärtsilä sets out to be the most valued business partner of all its customers. This is achieved by the dedication of 18,000 professionals manning 160 Wärtsilä locations in 70 countries around the world.

As an enlarged company we will be able to offer you an even broader portfolio of economically efficient, reliable and environmentally sustainable marine products, solutions and services. You will have access to this extended offering through your current contacts who will continue to deliver high-class service as before.

I would like to take this opportunity to thank you for your co-operation thus far, and look forward to our continuing good relationship.

Yours sincerely,

Jaakko Eskola
Group Vice President, Ship Power
Wärtsilä Corporation